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## KEY BENEFITS OF **OUTSOURCING** YOUR JANITORIAL SERVICES



### **RISK MITIGATION**

You can't afford to compromise when it comes to a clean and safe facility that is free from operational hazards. **Keep your operational risks low and your productivity high by partnering with a trusted janitorial partner.** With a focus on site-specific training and safety, Harvard puts people first, greatly reducing your overall risk.



### **COST SAVINGS**

Transitioning your facility's janitorial services to a trusted commercial cleaning provider can yield operational savings as well as a higher level of clean. **The cost of employment - salaries, employee benefits, workers compensation, cleaning equipment and chemicals - becomes the responsibility of your janitorial partner.** As a national company, Harvard is able to pass on our bulk savings to our customers, saving you time and money.



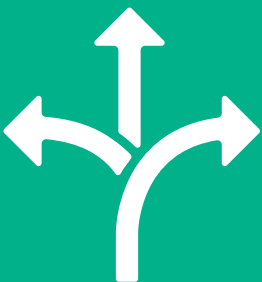
### **FOCUS ON YOUR CORE BUSINESS**

Outsourcing your janitorial services allows you to focus on your core competencies, the business practices that will move your business forward. **Allow Harvard to focus on what we do best, commercial cleaning services, so that you can focus on what you do best.**



### **RELIEF OF LABOR CHALLENGES**

Nationwide labor challenges have left many businesses short staffed, resulting in operational challenges and decreased productivity. **Outsourcing your janitorial services to a partner with a nationwide hiring network and proven recruitment strategy, offers relief of those labor challenges.**



### **A PARTNER WITH SCALABILITY & FLEXIBILITY**

Outsourcing to a partner with nationwide resources and a national buying network allows for scalability and flexibility in both labor and materials. **From the latest tools, technology and equipment, Harvard is the trusted expert nationwide for commercial cleaning solutions.**